AMBIT Engagement Call

What is an engagement call?

In order to assist with the process of establishing whether the AMBIT Programme can be of help to a team or service, we follow up initial enquiries by scheduling an engagement call. This is a 30 minute telephone conference call between you (it can be more than one person as relevant) either the AMBIT Programme Lead or Deputy Lead.

What is covered in the engagement call?

You may have completed an engagement form prior to the call, which is really helpful in giving us some context about your service and training request. Usually, we begin the call by clarifying with you:

- The context of your team/service (e.g. objectives; client group; team composition)
- What your team/service hopes that an AMBIT training could help with
- Any initial thoughts on who will be trained or the type of training being considered (e.g. multi-team; train the trainer; a bespoke package).

We may then ask you some more questions relating to some of the challenges or dilemmas that your team/service encounters in the work, in order to build an understanding of whether the AMBIT framework would be a good fit.

We are happy to answer any questions that you may have about the AMBIT Programme, either in terms of the framework or the different training options available.

We may also be able to put you in touch with other AMBIT-trained teams to assist you in making a decision about whether to proceed with AMBIT training, whether because they are local to you, do similar kinds of work or have embarked on a similar form of training programme (i.e. a bespoke systems-wide training).

We may be able to offer some initial thoughts on whether we feel that the AMBIT Programme may be able to assist with what you are requesting and if so, what kind of training program may best suit your requirements. We will conclude the phone-call by making a plan about how best to proceed.

What happens after the engagement call?

If we have agreed that you still wish to consider proceeding with AMBIT training, we will send you over the relevant information about the options available, in terms of costings, locations and dates. This will include our availability to meet with you for a consultation.
day, which is offered as standard to all those intending to book an AMBIT training. The consultation day is an opportunity for us to meet with key stakeholders and team members in order to learn more about your needs and agree the objectives for the training. There is no obligation to proceed with booking any training after the consultation day if you do not feel that this will be useful.